



Presented by:
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Executive Director

Mama's Mission

- To provide the aerospace/defense industries with Michigan's finest manufacturing firms in a single unified voice
- By providing strategic marketing information, supply chain programs, education & industry research to its members
- Promoting the aerospace/defense manufacturing community in the State of Michigan to the global industry

History

- Founded 2007
- 32 Members
- Brought Supply Chain AS9100 to OEM's
- Leading force and resource
- Assist with AS9100 certification
- Create the industries new competitive supply chain

Membership

- Exposure and interaction with leaders in the aerospace industry
- Contact with industry OEM's / tier 1 & 2 strategic and procurement executives
- Inclusion of members as a new supply chain partner
- Capabilities within the supply chain

Industry Driving Factors

- Commercial Aerospace
- Defense

Commercial

- Demand for new jets increasing
- Asia Pacific, China, India
- “Offset” supply programs
- Suppliers of choice

Defense

- Budget restrictions
- Procurement contracts change
- “Cost plus” to “fixed cost”

Looking for partners to provide:

- Long term cost control
- Reductions

OEM's Supplier Review

- Different matrix for cost and risk assessment
- Quality assurance and performance
- 'Preferred' integrated system market partner
- Ability to grow/shrink to customer's demands
- Capability to fulfill offset obligations
- Achieve economies of scale and scope through partnerships

Contact



For general questions or membership inquiries please contact:

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