



Business Development Activity Report

APRIL 2018

ANNUAL METRICS

79 NEW/RETAINED JOBS	\$63,000,000 CAPITAL INVESTMENT	\$3,573,960 NEW/RETAINED PAYROLL
\$11,425 WORKER TRAINING DOLLARS	6 CURRENT RETENTION & ATTRACTION PROJECTS	183 OF 250 COMPANY ASSISTS

OTHER ANNUAL METRICS

26 of 50 VISITS TO MFG/IT EMPLOYERS	3 of 10 VISITS TO AGRI-BUSINESSES	5 of 10 MEETINGS W/ KEY PARTNERS
7 of 10 MEETINGS/PRESENTATIONS TO MUNICIPALITIES/GROUPS	\$42,560 ADDITIONAL TAXES PER YEAR (COUNTY: 6.0282 MILLS ON NEW REAL PROPERTY SEV)	

CUMULATIVE METRICS (2014-2018 - INCLUDES April 2018)

595 NEW/RETAINED JOBS	\$210,010,200 CAPITAL INVESTMENT	\$20,864,152 NEW/RETAINED PAYROLL
\$652,309 WORKER TRAINING DOLLARS	\$535:\$1 RETURN ON INVESTMENT	\$415,000 CBBG FUNDING

\$231,941,661 TOTAL/\$433,750 paid The Right Place thru 1st quarter 2018