Excited to Be Your Neighbor
A Family Tradition since 1895

Founded by John C. Clemens

Clemens Family Corporation includes:
  Clemens Food Group
  Clemens Real Estate Group

Today – 6th Generation
  272 Family Owners
  28 Family Employees
About The Clemens Food Group

Based in Hatfield, PA
(30 miles NW of Philadelphia)

Business family - balanced leadership across senior management, board of directors, and owners advisory committee

Shared success with 2,400+ dedicated team members
About Our Business

• The Leader in Customer Solutions

• Serving customers across retail (grocery stores), foodservice (example - SYSCO), exports to other countries, and business-to-business (example - Bush Beans)

• Portfolio of brands that feature high quality fresh and value added pork
Our Mission

We aspire to operate in a way that honors the Lord Jesus Christ as demonstrated through Ethics, Integrity, and Stewardship.
Our Commitment

- Dedicated practice of our values
  - **Ethics:** Do The Right Thing
  - **Integrity:** Do What You Say
  - **Stewardship:** Do It For The Benefit Of The Next Generation

- Continuously striving to create & maintain a caring workplace that places team members first

- Unwavering focus on animal welfare & environmental stewardship

- Consistently partnering and giving back to the communities in which we live and work
Keys To Michigan

• No significant pork processors in MI
  - Michigan pork producers had growing concerns over the lack of harvest availability in Michigan.

• The market is strong
  - Year-long research & feasibility study, confirmed that a fresh pork processing facility in Michigan is viable and a competitive option for growth.

• Clemens Food Group connection
  - The food group is seeing growth in multiple channels of the business and needs to procure additional raw product to support growth and expansion.
Criteria Determined

• **Success is the only option**
  – Company success
  – Shareholders expectations
  – Lenders oversight

• **Key Factors identified**
  1. Proximity to raw material supply
  2. Labor availability
  3. Infrastructure to support operation
  4. Agriculture friendly
  5. State and Local partnership
  6. Community values and culture
  7. Land suitable for purpose

• **Team Assembled**
  Reminder – we had no history in this activity
Area Selection

Working through the criteria

• Raw material (hogs) supply
  ✓ Southern Mi, Northern Indiana and Ohio

• State interest and support
  ✓ Michigan (MEDC and MDARD)

• Labor availability
  ✓ Geographic area of 50 miles in Southwest Michigan, available workforce of 450,000

• Infrastructure
  • Roads, water, wastewater, electric and gas
    ✓ Several cities in Southern MI, I–69 corridor
Area Selection

Working through the criteria

• Agriculture friendly
  • Where will we fit?
    ✓ Southwest Mi is rural, values importance of agriculture and its role in feeding the world

• Local interest and partnership
  • Who is as anxious to learn about us, as we of them? Desires success for all
    ✓ The “Lisa Miller, Tom Kramer, Jeff Budd, Paul Beckhusen, Branch County, Coldwater Township, Coldwater Council, Coldwater/Township staff” factor

• Community values and culture
  ✓ Coldwater is family centered, clean, progressive, growing, prideful …..felt like home

• Decision made
  ✓ Coldwater / Branch County area was selected
Site Selection

Working through the criteria

• Selecting Site
  – Coldwater Michigan is the area
    • Access to utilities
    • Suitable soils, relatively flat
    • Team member and truck access
    • Impact on community and neighbors
    • Room for growth
    • Willing seller at reasonable price

• Evaluated 3 sites in Coldwater area
  – Community support and partnership
    • Newton Road site selected
    • Site purchased, the real work began!
We Made the Right Choice
About The Facility

• 660,000 square-foot facility
• $300 Million Investment
• Open Fall 2017
• 800+ Jobs
Coldwater Michigan Facility

Coming Soon
Celebrating The Start: Groundbreaking July 2015
The Work in Progress!
### Coldwater Construction

**By the Numbers**

<table>
<thead>
<tr>
<th>Metric</th>
<th>Value</th>
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<tbody>
<tr>
<td>Manhours</td>
<td>37,078</td>
</tr>
<tr>
<td>Cubic Yards of Soil Moved</td>
<td>320,000</td>
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<tr>
<td>Square Yards of Soil Stabilized</td>
<td>365,356</td>
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<tr>
<td>EA Storm Structures Installed</td>
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<tr>
<td>Linear Feet of Storm Pipe Installed</td>
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<tr>
<td>Tons of Parking Lot Aggregate</td>
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<tr>
<td>Tons of Building Pad Aggregate</td>
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<tr>
<td>Cubic Yards of Concrete Placed</td>
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<tr>
<td>Tons of Rebar Installed</td>
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<tr>
<td>Tons of Steel Erected</td>
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<tr>
<td>SF of Decking</td>
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<tr>
<td>Precast Panels Erected</td>
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Job Opportunities
Coming in 2017

Managerial 46
Professional 37
Technical 11
Sales 7
Clerical 11
Craftsmen* 12
Operators** 585
Laborers*** 41
CFG – The Talk of the Town - Coldwater Community

EXTRA! EXTRA!
READ ALL ABOUT IT!

Clemens Food Group Buys Coldwater Building
Excited to Be Your Neighbor!

Visit us at www.CFGColdwater.com to sign up to receive emails and updates

www.Facebook.com/CFGColdwater